



nv/sa

Advanced Aerospace Designs

Brussels November 2019

## Subject: Price Increase of the Vigil Cutters

Dear Dealers & Customers,

We succeeded in maintaining the cutter price for 4 years, but due to continuous cost increase, we are forced to raise the price.

- 1) From 130EUR to 140 EUR for a single cutter  
From 260 EUR to 280 EUR for a dual cutter  
Less dealer discount for the following cases:
  - Stock for a dealer.
  - Activation linked to a wrong use (airborne, wrong mode, hook turn, low pull, transport, ...).
- 2) Special low price for "low pull" activations is no longer available.  
Replacement of cutter type 1 is linked to Vigil I, however, a special exchange proposal is available. See our RMA form online: <https://www.vigil.aero/rma/>
- 3) Free of charge for the following cases:
  - Confirmed life save.
  - Cutter type 2 replacement. (DOM from 08/06 to 03/07).
  - Cutter replacement linked to one of our PSB.

The new prices will take effect on January 2020.

Please adjust your price list accordingly.

We stay at your entire disposal.

Best regards,  
Vigil Team



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